





About Colmena66 Results Levanta tu Negocio PR Shop+Hire PR Success stories Testimonials How to get involved What a year! Without a doubt, Puerto Rico faced one of its toughest years in recent history. Nevertheless, we are convinced that it's not about what's happened, **it's about what's next**.

Our passion is entrepreneurship—connecting entrepreneurs and business owners to the right resource for their business challenge, so that they can realize their dreams, grow their businesses, create jobs, build a strong economy and create the Puerto Rico we love.

It all starts with an idea. Entrepreneurs shape and share them with the world as they create new realities. **And we, the community that supports them, create entrepreneurship.** 

Just as beehives serve several purposes such as the production of honey and pollination of crops, Colmena66, comprising 200+ business-building organizations and hundreds of experienced mentors, coaches, community builders, consultants, investors and, yes, entrepreneurs, has created an infrastructure to support, build and measure entrepreneurship in Puerto Rico, located on the geographical longitude 66° W. What a perfect synopsis of our purpose and guidepost for the future.

Together, we help educate, coach, train and guide entrepreneurs down the right path. We make collisions, pollinations and collaborations possible. We match people to people and track entrepreneurial needs, successes and gaps. Our local economy and our future rely on the ideas, jobs and hopes that entrepreneurs, our hard-working bees, create. And entrepreneurs rely on us. **Because in the end, entrepreneurship requires all hands on deck. And only together can we strengthen Puerto Rico's entrepreneurship ecosystem.** 

Hurricane Maria brought all of us back to the drawing board to design a new plan, a new strategy, a new future. And that we did.

Deprived of the access and technologies we're used to, we visited multiple towns to assess the damages and needs of entrepreneurs and business owners. On the other hand, we researched business relief and support initiatives and matched those to the entrepreneurs in need. Simultaneously, we quickly identified an opportunity to help our entrepreneurs reach other markets.

In the following pages, we are happy to share the results of our initiatives, including Levanta tu Negocio PR and Shop+HirePR. Take a look at who we talked to, what questions they were asking and what actions they took to grow and strengthen their businesses and the Puerto Rico economy.

Thank YOU: SourceLink, Resource Partners, Board of Advisors, mentors, team members, and entrepreneurs around Puerto Rico. This year's Impact Report highlights your passion and commitment.

There is no better way to celebrate our first anniversary than to have our sleeves rolled up, be on the road, helping our entrepreneurs and the entrepreneurial ecosystem reconnect and reinvent itself. While we celebrate where we are today, we still have much to do to help all types of entrepreneurs grow and prosper. We have great plans for 2018. We hope you'll join us on that journey.



Denisse Rodríguez Colón Director of Colmena66

# What is Colmena66?

**Colmena66** is your link with the services and assistance needed to help your business grow and prosper.

### We are your entrepreneurial connection.



Link Connect entrepreneurs with the resources they need to start or grow their business.

### **Network Building**

Convene all organizations that provide entrepreneurial support and identify gaps and areas of opportunity in the entrepreneurial ecosystem.





Puerto Rico Science, Technology & Research Trust POWERED BY:



### Access

Easy access for entrepreneurs to a specialized network of service providers offering a broad range of expertise, networking events and workshops.

# OUR BEEHIVE!

The entrepreneurial ecosystem

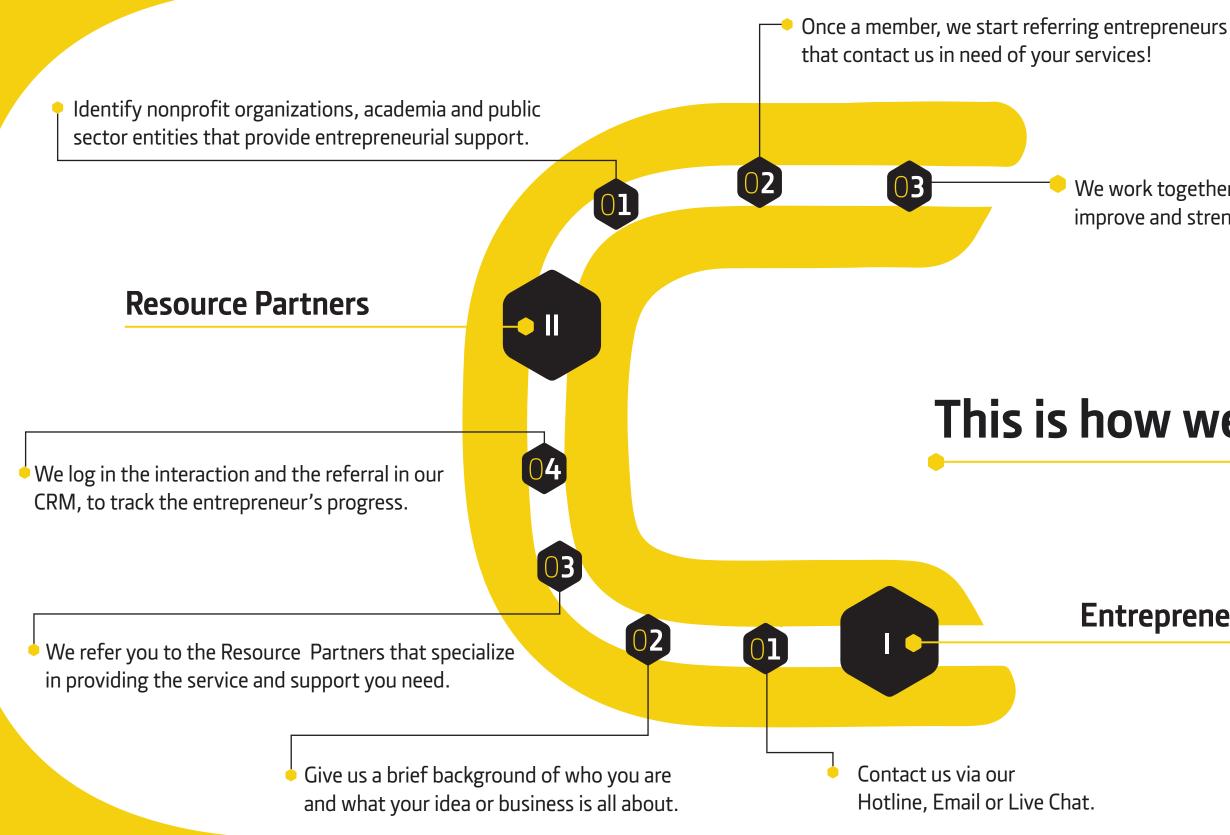
Access to Capital

StartUps

Aspiring Entrepreneurs Media

Academia





We work together to continuously improve and strengthen your programs.

## This is how we work

Entrepreneurs



Carolina Martínez Prohías Program Specialist

Adriana Cabral Vázquez Network Navigator Assistant

# Meet our **Advisory Board**



### Lucy Crespo,

Industrial Engineering Honor Society.

CEO, Puerto Rico Science, Technology & Research Trust Lucy Crespo is the Chief Executive Officer of the Puerto Rico Science, Technology and Research Trust, with the mission to advance the research and innovation ecosystem in Puerto Rico. Member of the Board of Directors of the FirstBank Corp. She retired as General Manager of Hewlett-Packard Puerto Rico for the Enterprise Business Division (Puerto Rico Manufacturing Operation-PRMO), located in Aguadilla in 2013. Her tenure at HP lasted for 31 year, successfully working in the HP Computing and Printing and Personal Systems business units and contributing in the enterprise and consumer segments though various roles. Lucy holds a Bachelor's degree in Industrial Engineering from the University of Puerto Rico, Mayagüez Campus and completed her Executive Development education at the Kellogg's Graduate School of Management of Northwestern University. She is a member of the Alpha Pi Mu, the

In her role as CEO of the Puerto Rico Science, Technology and Research Trust she led the implementation of the following key initiatives to advance the Puerto Rico's Science and Technology agenda: (1) Established the Puerto Rico Consortium for Clinical Research, (2) Launched Parallel18 a Global Entrepreneurship initiative, (3) Established the Technology Transfer Office to serve all universities in Puerto Rico, (4) Expanded Trust's Research Grant programs, (5) Established Puerto Rico Center for Tropical Biodiversity and Bioprospecting and (6) Colmena 66. She is also leading the development of Science City, a technology and research infrastructure with the vision to create a globally recognized innovation hub connecting and integrating Puerto Rico's science and technology ecosystems. Lucy is a former president of the Puerto Rico Industrial Association (PRMA), and a recipient of the Hector Jiménez Juarbe award. Under her leadership, HP Puerto Rico received the HP's President Quality Award given by the HP's CEO. Lucy has been recognized by various institutions, i.e., Commerce Chambers, SME, AIHE, American Society of Quality Control and "Colegiala Ilustre" by the UPR, Mayaguez Campus. She was also a member of the Manufacturing Advisory Board during the incumbency of Governor Luis Fortuño.



#### Sofia Stolberg, Founder and CEO, Piloto 151

Serial entrepreneur, mentor and entrepreneurship ecosystem developer with experience across diverse industries and international markets. She is the CEO of Piloto 151, Puerto Rico's first coworking space and growth platform for entrepreneurs, recently recognized by the US Small Business Administration and the White House as one of 50 organizations nation-wide developing the most innovative programs for high growth potential entrepreneurs to thrive. Her most recent venture is Codetrotters Academy, the first hacker school in Puerto Rico and the Caribbean, committed to training the next generation of coders and innovators on the Island. As an ecosystem developer, Sofía has helped strengthen underdeveloped entrepreneurial and startup communities internationally. She co-directs the Founder Institute Puerto Rico chapter and has previously collaborated with Babson College, leading and advising international multi-stakeholder entrepreneurial initiatives (including Manizales-Más and Scale-up Milwaukee) to support and accelerate the development of high growth ventures.



#### Laura Cantero.

Executive Director, Grupo Guayacán, Inc. Prior to joining Guayacán, Laura was Program Director at Foundation for Puerto Rico and worked as Manager at the Latin America Financial Services (LAFSA) practice for Ernst & Young in Panama. She has over ten years of experience in the financial services industry (banking and insurance), specifically in the implementation and delivery of organizational effectiveness and corporate change initiatives focused on improving company performance. Laura holds a Bachelor's Degree in Economics from The Wharton School, University of Pennsylvania and an MBA from IF Business School in Madrid



### Nerma Albertorio,

### Founder, Centro para Emprendedores

Founder of Centro para Emprendedores and 100 Ventures with over 18 years of experience in the creation and implementation of entrepreneurship education and training programs. Her experience includes identifying business opportunities and developing and creating business and marketing plans for various industries and nonprofit organizations. She has a broad knowledge of business models MSMEs in Canada, Colombia, Spain and the United States. Nerma Albertorio was awarded a scholarship by Grupo Guayacán, Inc. to participate in the Babson Entrepreneurship Fellowship program. She is also a guest professor in the Universidad del Turabo and Universidad del Sagrado Corazón. Albertorio serves as advisory board member for Echar Pa'lante, Colmena66 and the Internet Society of Puerto Rico. She is also a professional coach, the only Startup Weekend facilitator in Puerto Rico and a Cordes Fellow. Nerma holds a BSBA in Marketing from the University of Puerto Rico at Mayagüez, an MS in Nonprofit Organizations Management from Universidad del Sagrado Corazón and a Professional Certification in European Communications from Foro Europeo in Spain.



#### José Vega,

#### Director, Centro de Negocios y Desarrollo Económico (CNDE), UPRM

Director of the Business & Economic Development Center of the School of Business Administration at the University of Puerto Rico, Mayagüez Campus (UPRM). since its establishment in 1986. He is editor and co-author of How to Establish a Small Business in Puerto Rico, co-chair of the National Forum on Entrepreneurship Education held annually at UPRM and is a key player in the New Venture Design Experience faculty team. He teaches courses in marketing and entrepreneurship, is a founding member of the UPRM E-Ship Network, an innovation support ecosystem within the University. He is passionate about helping innovators make the right business connections, encouraging social entrepreneurship, and promoting an enterprising mindset among faculty and students.



#### **Ricardo Burgos**,

#### Innovation Agent

Serial entrepreneur, consultant and innovation agent with multidisciplinary skills developed over twenty-five years of professional experience. Considered a creative and forward thinker, Ricardo's experience spans several areas of expertise, such as: creative industries development, retail sales, youth marketing, digital communications, publishing, content strategy, cultural and creative event production, creative direction, design thinking, agro-industrial enterprises, as well as other areas of analysis such as: business culture and project management.



#### Jorge González,

#### Partner, Tactical Media

During his senior year at American University, he began developing the business plan for Tactical Media Group (TMG) and in 1999 co-founded the company. Jorge is the COO of the enterprise and is responsible for the R&D spectrum of the corporation. He is committed to the development of the OOH industry, as he's one of the founding members of the Outdoor Advertising Association of Puerto Rico (OAAPR). Jorge is also dedicated to the entrepreneurship business development growth in the Island and is one of the founding members of the Entrepreneurs Organization (EO) - Puerto Rico Chapter.



#### Yvette Collazo.

#### District Director, Puerto Rico & U.S. Virgin Islands, U.S. Small Business Administration

As District Director, Ms. Collazo is responsible for the delivery of the agency's financial assistance, management counseling, business development and minority enterprise development activities throughout the islands of Puerto Rico, St. Croix, St. John and St. Thomas. Before joining SBA, Ms. Collazo served as Senior Advisor and Director for the Office of Technology Innovation & Development at the U.S. Department of Energy's Office of Environmental Management in Washington, DC. In this capacity, she was responsible for identifying and advancing technologies, processes, and technical practices that improve the performance of EM's waste processing, groundwater and soil, decontamination and decommissioning, and nuclear materials projects over their life cycle, from planning to disposal. She was also responsible for the Small Business Innovation Research Program.



#### Ricardo Llerandi, Esg.

**Executive Director, Puerto Rico Trade & Export Company** In 2012, Mr. Llerandi was elected as House Representative for the 14th district of Puerto Rico. During his tenure, he was the author of bills on health, environment, security, education, sports and economic topics. He was re-elected for a second term in 2016, but appointed by Governor Rosselló as Executive Director of the Puerto Rico Trade Company on December 22, 2016. During his appointment, Ricardo Llerandi wishes to continue his compromise with Puerto Rico by contributing to the revitalization and revamping of our economy. Mr. Llerandi has a Bachelor's Degree in Business Administration from the University of Puerto Rico, Arecibo Campus. While pursuing his Juris Doctor at the Interamerican University, he worked as an accountant for several local companies. In 2006, he obtained his Juris Doctor and ever since has focused his practice on civil law. He is also a Notary Public.



#### Jorge Rodríguez, President & CEO, PACIV

Global leader in industrial automation solutions with over 26 years of experience in the areas of industrial automation, instrumentation, commissioning, qualification and computer system validation for the Biotechnology, Pharmaceutical and Medical Devices industry. He is a Harvard Business School alumni, holds a Master in Business Administration from the University of Puerto Rico and a Bachelors of Science in Electrical Engineering from Syracuse University. He is a licensed Professional Engineer in Control Systems in the State of Indiana and the Commonwealth of Puerto Rico. Prior to founding PACIV, he worked for over 8 years as a control system engineer in various positions within Westinghouse Electric, Eli Lilly & Co. and J&J Janssen.



### Advisory Board

## What an **AWESOME** year!

### RESULTS

Colmena66 launched with 162 Resource Partners, and now has a network of 205 ORGANIZATIONS, and counting!

Colmena66's collective calendar has promoted OVER 370 EVENTS all over the Island.

### **Check out our Blog!**

Resource Partners, entrepreneurs and experts on entrepreneurial topics submit **WEEKLY ENTRIES** sharing their work, achievements, best practices, success stories, and more! 205-I Resource Partners

KPI's

Resource Navigator inquiries



### WHAT ARE ENTREPRENEURS LOOKING FOR?



### **Top 5 Hotline Calls**

Entrepreneurs' top requests for assistance through the hotline are:

- eCommerce
- Business plan assistance
- Start up assistance
- Business
- Management
- Marketing and sales



### **Top 5 Website Requests**

- Business planning
- Financial resources and assistance
- Starting a business
- Marketing and sales
- Legal services

The most requested types of assistance through our website are:

The following numbers represent Colmena66's ranking among Sourcelink's national network.

### Clients seeking assistance through hotline and/or email

### 14 out of 29

### How are we doing among SourceLink Affiliates?

**Colmena66** is one of more than 30 affiliates of SourceLink, an organization that helps communities with R&D to identify, connect, empower and measure their entrepreneurial ecosystems. **Total searches through the Resource Navigator** 

9 out of 29

**Organizations using the Resource Navigator** 

7 out of 28

**Counseling Hours Provided** 

15 out of 32

## Colmena66 response to Hurricane María

After the impact of Hurricane María, **Colmena66 QUICKLY** pivoted to IDENTIFY and ADDRESS the various needs of local entrepreneurs and business owners.

<mark>((%))</mark>

With unstable internet connectivity and lack of power,

In order to understand the magnitude of the Hurricane's aftermath in our local economy, **WE CONVENED** the entrepreneurial ecosystem to carry out an Island-wide **CENSUS OF DAMAGES** AND NEEDS.

Facing a need to keep local businesses afloat and reactivate the money flow, WE DEVELOPED a directory of ONLINE SHOPS and Puerto Rican freelancers.

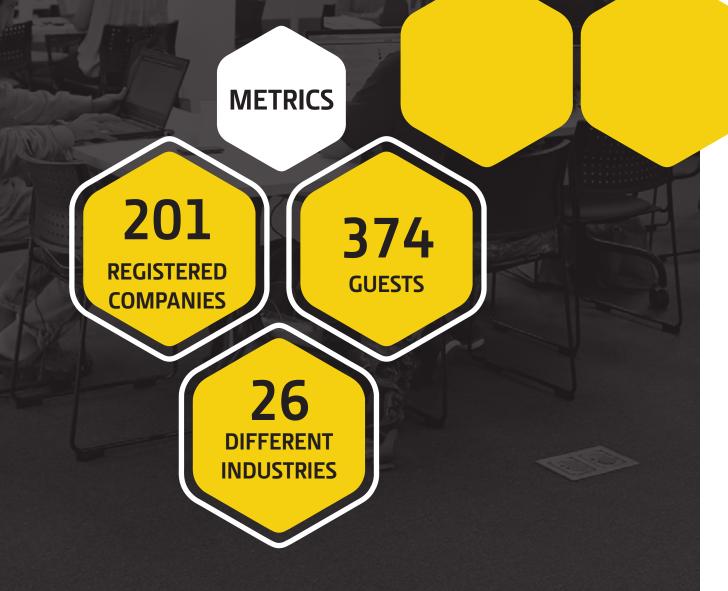
### **THREE THINGS** became very clear

## WE OPENED a temporary COWORKING SPACE.

## COWORKING

@ the Puerto Rico Science, Technology and Research Trust

business owners after Hurricane María.



**INDUSTRIES** 

- Education
- Engineering
- Social Entrepreneurs
- Biotechnology
- Consulting
- Security
- Cyber Security
- Academy
- Entertainment
- Food & Agriculture
- Health & Wellness
- Law
- Project Management

## **Colmena66 designed a framework to effectively** operate a coworking space for entrepreneurs and



- Information Systems - Web Development

- Nonprofits
- Sustainable Energy
- Journalism
- Architecture
- Communications
- Digital Marketing
- Manufacture
- Technology StartUps
- Retail
- Fashion
- Capital Investing
- Transportation and many more.

## LEVANTA TU NEGOCIO

What was it? ISLAND-WIDE CENSUS powered by a robust group of Colmena66's Resource Partners to COLLECT DATA ON THE DAMAGES AND NEEDS of local businesses and entrepreneurs.

### How did we do it?

Via an online survey that could be answered by:

- 1 visiting www.LevantaTuNegocioPR.com
- 2 calling our Hotline at 787-525-4111
- **B** attending onsite info sessions around the Island



And then what? Colmena66 did what it does best!

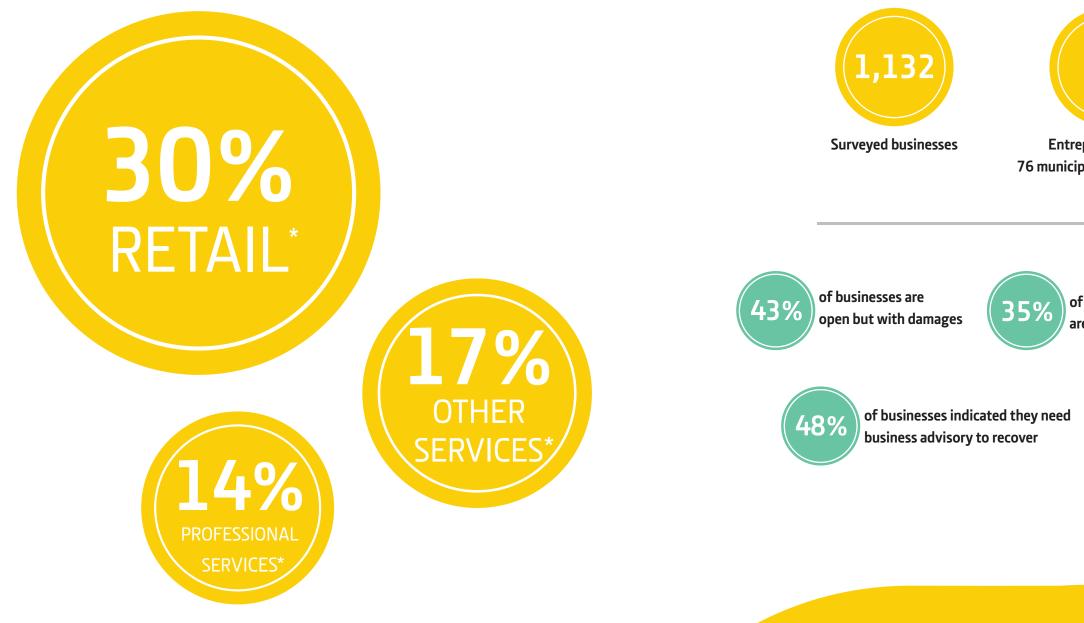
We researched an extensive list of aid and support available to local businesses after Hurricane María, which is continuously updated! This list is available in our blog and is shared weekly with all surveyed entrepreneurs: http://bit.ly/TodasLasAlternativasParaLevantarTuNegocio

With this list, entrepreneurs and local businesses had a tool with updated resources to assess their business, financing alternatives, grants, power generators, and specific help for the agriculture industry, among others.

The main purpose was to match entrepreneurs' needs with the Resource Partners that could best assist them.

### **FINDINGS**

# **TOP 3 INDUSTRIES**



\*of the 34 participating industries





Entrepreneurs from 76 municipalities participated



of businesses have less than 20 employees

of businesses are temporarily closed



of businesses had monthly losses of \$10,000



Over 66% of businesses indicated the need for capital of between \$5,000 and \$50,000

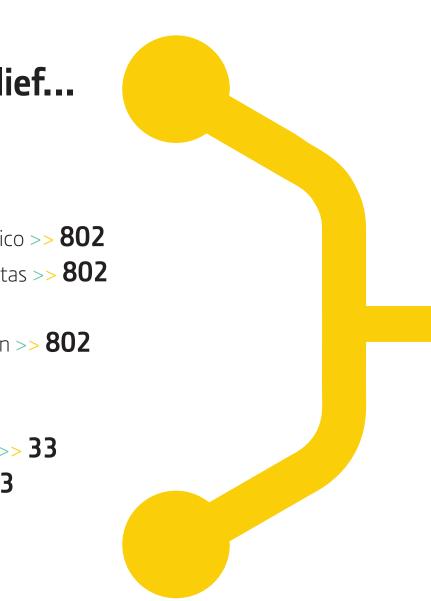
### CONNECTIONS

### We connected Entrepreneurs with business disaster relief...

Kiva Puerto Rico >> **591** Economic Development Bank >> **1,050** Lendreams (Cofecc) >> **1,050** Pathstone >> **1,050** U.S. Small Business Administration >> **1,050** U.S. Commercial Service Puerto Rico >> **5** Minority Business Development Agency >> **559** Instituto Empresarial para la Mujer >> **559** Compañía de Comercio y Exportación >> **1,075** Grupo Guayacán >> **559** Centro para Emprendedores >> **597** INprende >> **559**  Parallel18 >> SBTDC >> **559** Foundation for Puerto Rico >> Centro Unido de Detallistas >> ConPRmetidos >> Nick Pastrana Foundation >> PRIMEX >> Needs List >> Puerto Rico Farm Credit >> Semillero Ventures >> Visit Rico >>







Huge thanks to the Levanta tu Negocio PR Partners who made it all possible!



LEVANTA TU NEGOCIO



IDOS





DOMINGO 22 de octubre de 2017

### JUNTE PARA AYUDAR A **EMPRESAS A REABRIR**

Iniciativa "Levanta tu Negocio PR" arrancó ayer con sus visitas a varios municipios

Rut N. Tellado Domenech rut telado@efrmedia.com Twitter: @rut tellado

O Más de un 40% de los pequeños negocios no logran reabrir luego de un desastre, según datos de la Agencia Federal de Manejo de Emergencias (FEMA, por sus siglas en inglés).

Para evitar que empresas establecidas en Puerto Rico sufran tal destino tras el azote del huracán María, un grupo de organizaciones del ecosistema empresarial se unieron para re- n

copilar datos sobre las necesidades de los negocios y orientarlos sobre los recursos disponiblee ---

Organizaciones empresariales se unen para ayudar a levantar los negocios

Tue, Oct 17, 2017

Visitarán diferentes regiones de la Isla para evaluar las necesidades de las empresas y orientar sobre alternativas en el proceso de recuperación tras el paso del huracán María

Por redacción de Sin Comillas

Un grupo de organizaciones unieron fuerzas para lanzar la campaña "Levanta tu Negocio PR", los pequeñas y

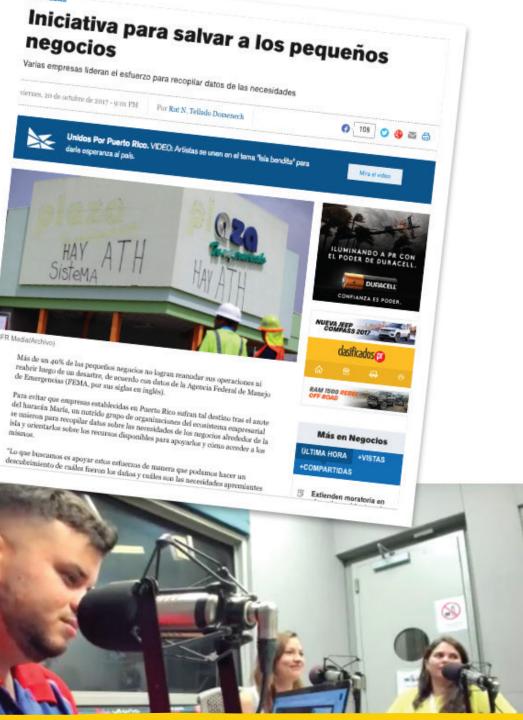


### In the news!

"Vamos a orientarlos sobre las ayudas que hay disponibles v referirlos"

DENISSE RODRÍGUEZ Directora de Colmena66

permite llenary guardar el formulario en dispositivos móviles aún cuando no haya señal celular, y actualizar la base de datos de forma automática una vez tenga acceso a internet. La erramienta fue desarrollada por la Inidad para el Control de Vectores de deicomiso, y se actualizó para pode oyar al ecosistema empresarial. 'ambién se entregarán material presos con información de avud onibles de manera inmediata umentación que necesitan p itarlas y lugares con conexió net para que puedan comenz las gestiones.



### Junte para ayudar a reabrir empresas tras el huracán María

PH Por Rut N. Tellado Domenech / Para Primera Hora 10/20/2017 |08:20 p.m.



Puerto Rico, ConPRmetidos, Semillero ven

0 A- A+



## SHOP+HIREPR

xir

As part of a common strategy to support and strengthen entrepreneurship in Puerto Rico, particularly after the landfall of Hurricane María, Colmena66 and Parallel18, both verticals of the Puerto Rico Science, Technology and Research Trust, partnered with the Puerto Rico Trade and Export Company and SouceLink to launch Shop+Hire PR.

### www.shopandhirepr.com

### What is it?

Shop+Hire PR is a directory of online local stores and freelancers that serves as a tool to boost economic development and unfold a strong and sustainable mechanism to help local businesses and freelancers recover from the aftermath of Hurricane Maria. Through Shop+Hire PR, we seek to implement the start of the e-commerce culture in Puerto Rico.

### How did we do it?

### **#ShopFromABoricua:**

Users can find local online stores and shop this Holiday season and beyond.

### **#HireABoricua:**

Users can find the talent they need. Today, many of us can work remotely from Puerto Rico so we wanted to make it easy for anyone in the world to find the programmer, graphic designer, translator, accountant, etc. that they're looking for.

### What else?

To help brick and mortar shops go online, we are doing a series of in depth e-commerce workshops where entrepreneurs learn step by step how to build their online shop. This effort will continue throughout 2018 with the intention of promoting an ecommerce culture on the Island so that our entrepreneurs, business owners and local talent can export their goods and services.





POWERED BY:



### How is our website doing?



### **Shops and Freelancers**

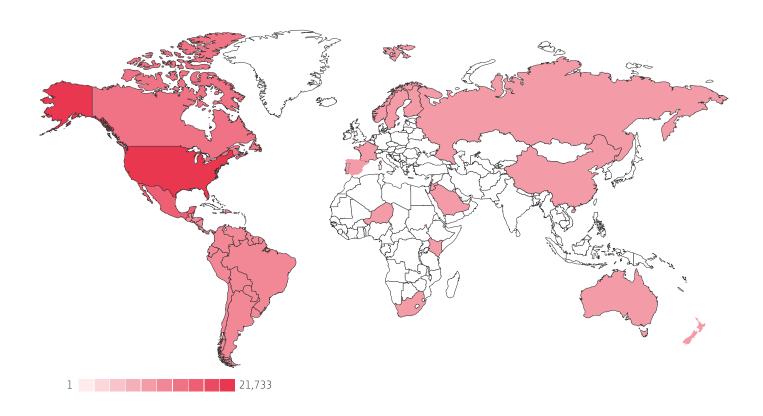




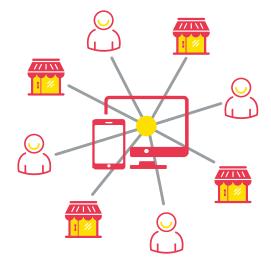
SHOPS 181

### **Metrics**

### Shop+Hire around the world! All users - Location



The diaspora and friends of Puerto Rico have stepped up and supported our Shops+Hires in a **magnificent way!** We've had over 62k pageviews from all over the world, 75% of which come from the US, mainly from Florida, New York, Texas, California, and North Carolina.



21,660+ increase in visits to our Shops+Hires



### In the news!





In less than a year Colmena66 – 'Your Entrepreneurial Connection' has become an essential tool in our entrepreneurs' toolbox. Colmena66 is a network that provides easy access to all the resources available for entrepreneurs and small businesses to grow. We also identify ecosystem support gaps and work with the different partners to fulfill or overcome these gaps. Over two hundred 200 ORGANIZATIONS ARE PARTNERS in Colmena66; we fulfilled over fifteen thousand **15K INFORMATION REQUESTS**, and managed over three hundred **300 EVENTS** in the shared calendar. Colmena66's regional meet ups were one of the most important deployment activities completed this year. In its first year of operation, Colmena66 key performance indicators are among the top third in the United States Sourcelink affiliates.

Colmena66 is a transformational initiative that is creating knowledge and capabilities for our entrepreneurial ecosystem, its transforming the lives of our entrepreneurs, and is creating commercial opportunities to advance Puerto Rico's economic development.



Puerto Rico Science, Technology & Research Trust



CEO, Puerto Rico Science, Technology & Research Trust

# Nuestra

# Our

### Lucy Crespo

# SUCCESS STORIES

### **FROM ENTREPRENEURS**

<sup>66</sup>Thanks to **Colmena66** we learned about EnterPRize, Grupo Guayacán 's business building competition and accelerator. Since the start of the program, we have grown and strengthened the base of our business. We are so grateful to Colmena66 for making the connections that boost small businesses and in turn helps Puerto Rico's economic growth.<sup>33</sup>

Ángela González, Founder, Feliche Artisan Yogurt

"Colmena66 has provided our company with that crucial connection that we have been searching for years to establish our farm operations. We now have the ideal scenario for growth that we always imagined."

Duamed Colón-Carrión, President, Agro Tropical, Inc.

### FROM RESOURCE PARTNERS

<sup>66</sup>We are very happy and satisfied with the work that Colmena66 is doing to serve as a link between entrepreneurs and entrepreneurial support organizations, giving clarity and direction to people seeking assistance to start or grow their business.<sup>99</sup>

Nelson Perea, Executive Director, PRTEC

### COWORKING @ the Puerto Rico Science, Technology and Research Trust:

"You did a great job helping individuals and small businesses by providing the necessary relief and support that enabled us to fulfill our responsibilities."

"You have been a true oasis. Everyone has been very kind and responsive."

<sup>44</sup>The service has been incredible and so important to us. Thanks to this initiative, we have been able to continue operating uninterrupted, for which we are very grateful!<sup>99</sup>

**Coworking Guest** 

**Coworking Guest** 

**Coworking Guest** 

# TESTIMONIALS

### LEVANTA TU NEGOCIO PR

### Kiva:

"Kiva Puerto Rico's biggest challenge before María was communicating our crowlending platform to potential borrowers all over Puerto Rico, therefore joining Levanta Tu Negocio PR was an automatic decision. From the beginning we knew it was the perfect partnership since it was going to serve as the link between us and local small business owners who need access to capital around the island. As small business owners recover from hurricane Maria, it is essential that we support them by providing them with loans of up to \$10,000 so that they can continue to operate, provide jobs, services, goods, and support the local economy. Levanta Tu Negocio PR has exponentially expanded our connection with Puerto Rican small businesses, which are the backbone of our economy and it is imperative we make them our priority."

### Ana Maria Cintrón, Growth & Development Director, Kiva PR

### Centro para Emprendedores:

"The alliance of Levanta tu Negocio PR exemplifies how promptly our ecosystem is ready to work together for a greater good."

Nerma Albertorio Barnés, Founder, Centro para Emprendedores

### **INprende:**

<sup>66</sup>Although hurricane María greatly affected thousands of Puerto Rican entrepreneurs, it also left us with a unique opportunity for the entrepreneurial ecosystem to come together in a single effort. When we thought of making an assessment of the damages and additional efforts to provide immediate support to entrepreneurs, it was automatic to think of Colmena66 as a co-lead in this effort, since they specialize in guiding and connecting entrepreneurs. Colmena66 was the key to achieve a greater scope and effectiveness in the implementation of the initiative. The results of Levanta tu Negocio PR, besides giving us important statistics, reflects the importance of a business ecosystem in the economic development of a country.<sup>29</sup>

### SBA:

<sup>44</sup> In times of disaster, the US Small Business Administration becomes the largest bank in the nation, providing direct financial assistance not only to small businesses, but also to large companies, homeowners, renters and private non-profit organizations," said Yvette T. Collazo, SBA Puerto Rico & Virgin Islands District Director. "The support of organizations like Colmena66 and other groups that have helped us distribute information, has allowed us to reach a greater number of citizens that are in need of much assistance during this historic time for Puerto Rico."

### Yvette T. Collazo, District Director SBA Puerto Rico & Virgin Islands

### Alessandra Correa, Founder, INprende

# TESTIMONIALS

### SHOP+HIREPR

### **Brands of Puerto Rico:**

<sup>44</sup>The population movement we have experienced in the past few years, intensified by the impact of Hurricane Maria, has created an opportunity for Puerto Rican entrepreneurs. This opportunity gave life to our company 3 years ago. The collaboration with Shop+HirePR exponentially increases the reach of the more than 60 brands that are part of Brands of Puerto Rico. Since the launch of shopandhirepr.com our monthly sales have increased 3X and the average basket of products has risen exponentially. This result validates our thesis on the syndication of e-commerce, since in addition to selling the products on Amazon and Brands of Puerto Rico, now we have the help of Shop+HirePR to promote our local products.<sup>99</sup>

### Alan Taveras Sepúlveda, Co-founder and CMO, Brands of Americas

### Shops and freelancers :

<sup>66</sup> We have received orders from Washington, Oregon, Philadelphia, New Jersey, New York and Florida thanks to Shop+HirePR. For us it is a sign that we must cause good things to happen. And it has happened to us. We are very grateful to the Colmena66 team for the support and the invitation to be part of this project. They have supported small local shops to continue doing business with the help of the Puerto Ricans who although are not physically in our island, they're hearts are with us.<sup>99</sup>

<sup>44</sup> After appearing in Shop+HirePR, my shop was featured in Remezcla, I'm making approximately \$300 a week and my traffic increased from 3 to 4 visits in one day to more than 100 visits in a day. Thank you for your interest and for what you are doing for Puerto Rico.<sup>39</sup>

### Magaly Santiago Ortiz, Owner, Be You Be Handbags

<sup>44</sup> We are very grateful for the initiative and we understand that it has been successful. A week ago the sales in our online store have increased and several of the customers have sent us messages of support. In the last 30 days, from November 14 to December 13, we received 22 orders of 1,178 visits to our page. Thanks again!<sup>\*\*</sup>

### San Juan Freelance:

<sup>44</sup>Since day one this partnetship has been a win. Being part of Shop+HirePR increases our web site traffic about +15%, our #PRFreelanceCommunity has had the opportunity to do business with companies all around the world and get noticed as the best digital talent in the Caribbean. Great partnerships build the success of a business, independent professionals (#freelancers) and a country! Thanks for letting us be part of the new way of making business in Puerto Rico!<sup>99</sup>

Zoraida Fournier, Content and Event Director, San Juan Freelance

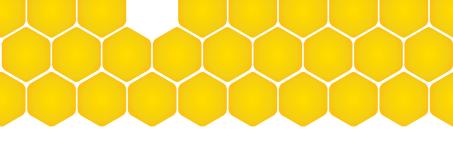
### Yami Otero, Owner, Benestare

### Giovanna Rodríguez, Owner, Pupa by Gio

### **Business Planning:**

- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- Bioprocess Development & Training Complex
- Brands of
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Code 4 Puerto Rico
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Consumer Credit Counseling Services of Puerto Rico
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio Mayagüez
- Founder Institute Piloto Labs
- Fundación Lo de Aquí Primero
- Grameen Puerto Rico

## OUR RESOURCE PARTNERS!



- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- INprende
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Instituto Empresarial para la Mujer
- Interamerican University of Puerto Rico
- Inversión Cultural
- KIngbird Innovation Center, UNE
- Oficina de Propiedad Intelectual y Transferencia de Tecnología de la UPR MAyagüez
- PathStone Enterprise Center
- PRIMEX (Puerto Rico Manufacturing Extension)
- Programa de Apoyo a la Innovación y Empresarismo
- Promo Caguas
- Proyecto Matria
- Proyecto P.E.C.E.S.
- PR-SBTDC Ponce
- PR-SBTDC, San Germán
- Puerto Rico District Export Council
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- Startup Weekend PR
- U.S Export Assistance Center of San Juan
- UPRM E-Ship Network
- Voz Activa

#### **Financial Resources and Assistance:**

- ACT Global Technology Accelerator
- AntRocket
- Apoyo Empresarial Península de Cantera
- Ausubo Ventures
- Banco de Desarrollo Económico para Puerto Rico
- Brands of
- Casa Sin Fronteras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Co.co.haus
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Consumer Credit Counseling Services of Puerto Rico, Inc.
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Grameen Puerto Rico
- Grupo Guayacán, Inc.
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico (AAIPR)

- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Instituto Empresarial para la Mujer
- Inversión Cultural
- Kingbird Innovation Center, UNE
- Kiva Puerto Rico
- Lend Dreams (COFECC)
- Oficina de Propiedad Intelectual y
- Transferencia de Tecnología de la UPR Mayagüez
- Oficina de Transferencia de Tecnología y Comercialización, PR Science, Technology and Research Trust
- Oficina para la Promoción y el Desarrollo Humano, Inc. (OPDH)
- PathStone Enterprise Center
- Promo Caguas
- Proyecto Matria
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- Puerto Rico Venture Forum
- Small Research Grants Program, PR Science,
- Technology and Research Trust
- U.S Export Assistance Center of San Juan
- U.S. Small Business Administration
- UPRM E-Ship Network

- Internship Programs and Student Services:
- ACT Global Technology Accelerator
- Bioprocess Development & Training Complex
- Apoyo Empresarial Península de Cantera
- Brands of
- C3Tec Center for Caribbean Science & Technology
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Puerto Rico, Fundación Sila María Calderón
- Code 4 Puerto Rico
- Codetrotters
- ConPRmetidos
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Fundación Lo de Aquí Primero
- Grupo Guayacán, Inc.
- H3 Tech Conference
- Industry University Research Center, Inc.
- Iniciativa Tecnológica Centro Oriental (INTECO)
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Kingbird Innovation Center, UNE
- Oficina de Propiedad Intelectual y Transferencia de Tecnología de la UPR Mayagüez
- Pathways to Innovation
- Promo Caguas
- Proyecto P.E.C.E.S.
- Puerto Rico District Export Council
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- UPR Arecibo, Departamento de Ciencias de Computadora
- UPRM E-Ship Network
- Young Entrepreneurs Puerto Rico

#### Import and Export Assistance:

- Brands of
- Centro de Microempresas y Tecnologías
  Agrícolas Sustentables Yauco
- Centro Empresarial para la Mujer en la Agricultura
- Compañía de Comercio y Exportación
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Fundación Lo de Aquí Primero
- H3 Tech Conference
- Iniciativa Tecnológica Centro Oriental (INTECO)
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc. (OPDH)
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- Programa de Industrias Creativas
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
- PR-SBTDC, San Juan
- Puerto Rico District Export Council
- Puerto Rico Minority Supplier Development Council
- U.S. Export Assistance Center of San Juan
- U.S. Small Business Administration

#### **Legal Services:**

- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- Casa Sin Fronteras
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centros Sor Isolina Ferré
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Fundación Lo de Aquí Primero
- H3 tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Industry University Research Center
- Iniciativa Tecnológica Centro Oriental (INTECO)
- Instituto de Cooperativismo de la Universidad de Puerto Rico

- Inversión Cultural
- Kingbird Innovation Center, UNE
- Oficina de Propiedad Intelectual y
- Transferencia de Tecnología de la UPR Mayagüez
- Oficina para la Promoción y el Desarrollo Humano, Inc. (OPDH)
- PathStone Enterprise Center
- Proyecto P.E.C.E.S.
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
- PR-SBTDC, San Juan
- U.S. Export Assistance Center of San Juan
- U.S. Small Business Administration
- University of Puerto Rico Intellectual Property
- & Entrepreneurship Clinic
- UPRM E-Ship Network
- Voz Activa

### Libraries and Research Organizations:

- Apoyo Empresarial Peninsula de Cantera
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro para Puerot Rico, Fundación Sila María Calderón
- ConPRmetidos
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Industry University Research Center
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Promo Caguas
- Proyecto Matria
- PR-SBTDC, San Germán
- U.S. Export Assistance Center of San Juan
- UPRM E-Ship Network

#### **Technical Assistance:**

- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- APRODEC Inc.
- Ausubo Ventures
- Casa Sin Fronteras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro Unido de Detallistas
- Centro Sor Isolina Ferré
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de Comunidades

- Sostenibles (AgroInnova)
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Inversión Cultural
- Oficina de Transferencia de Tecnología y Comercialización, PR Science, Technology, and Research Trust
- PRIMEX (Puerto Rico Manufacturing Extension)
- PR-SBTDC, San Germán
- Puerto Rico Diseña
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- UPR Arecibo, Departamento de Ciencias

#### de Computadoras

#### Management Issues:

- Animus Women's Innovation Journey
- Apoyo Empresarial Península de Cantera
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centros Sor Isolina Ferré
- Co.co.haus
- ConPRmetidos
- Founder Institute Piloto Labs
- Fundación Lo de Aquí Primero
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Instituto Empresarial para la Mujer
- Interamerican University of Puerto Rico
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc.
- PathStone Enterprise Center
- PRIMEX
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc.
- U.S. Export Assistance Center of San Juan
- Voz Activa
- Young Entrepreneurs Puerto Rico

### Marketing/sales:

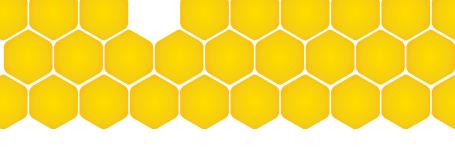
- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- APRODEC. Inc.
- Brands of
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Emprendedores
- Centro para Puerto Rico Fundación Sila María Calderón
- Centro Unido de Detallista
- Centros Sor Isolina Ferré
- ConPRmetidos
- Departamento de Agricultura de Puerto Rico
- Diseñado en Puerto Rico
- Fundación Lo de Aquí Primero
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Interamerican University of Puerto Rico
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico Instituto Empresarial para la Mujer
- Inversión Cultural
- Kingbird Innovation Center, UNE
- PathStone Enterprise Center
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
- PR-SBTDC, San Juan
- Puerto Rico Minority Supplier Development Council
- U.S. Export Assistance Center of San Juan
- U.S. Small Business Administration
- UPR Arecibo, Departamento de Ciencias de Computadoras
- UPRM E-Ship Network
- Voz Activa

### Manufacturing, High Tech, Life Sciences Development:

- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- Ausubo Ventures
- C3Tec Center for Caribbean Sciences & Technology
- Casa Sin Fronteras
- Centro de Microempresas y Tecnologías Agrícolas Sustentables Yauco
- Centro de Negocios y Desarrollo Económico
- Centro para Puerto Rico, Fundación Sila María Calderón
- Codetrotters
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Consorcio de Investigación Clínica de Puerto Rico (PRCCI)
- Fab Lab Puerto Rico
- H3 Tech Conference
- Industry University Research Center, Inc.
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Oficina de Propiedad Intelectual y Transferencia de Tecnología de la UPR Mayagüez
- Oficina de Transferencia de Tecnología y Comercialización -PR Science, Technology and Research Trust
- PathStone Enterprise Center
- Pathways to Innovation
- PRIMEX (Puerto Rico Manufacturing Extension)
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc.
- UPR Arecibo, Departamento de Ciencias de Computadoras
- UPRM E-Ship Network

### Mentoring:

- 1 Million Cups
- ACT Global Technology Accelerator
- Animus Women's Innovation Journey
- Apoyo Empresarial Península de Cantera
- Brands of
- Centro de Negocios y Desarrollo Económico
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centro Sor Isolina Ferré
- Code 4 Puerto Rico
- Codetrotters
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Consumer Credit Counseling Services of Puerto Rico, Inc.
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Entrepreneurs Organization PR
- Fab Lab Puerto Rico
- Fundación Lo de Aquí Primero
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias SURCOS
- Iniciativa Tecnológica Centro Oriental (INTECO)



- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Instituto Empresarial para la Mujer
- Inversión Cultural
- Kingbird Innovation Center, UNE
- Oficina de Propiedad Intelectual y Transferencia
- de Tecnología de la UPR Mayagüez
- Oficina para la Promoción y el Desarrollo Humano, Inc
- Pathways to Innovation
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- Proyecto Matria
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
  - Puerto RIco Minority Supplier Development Council (PRMSDC)
  - Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
  - Startups of Puerto Rico
  - U.S. Export Assistance Center of San Juan
  - U.S. Small Business Administration
- UPRM E-Ship Network
- Young Entrepreneurs Puerto Rico

#### Nonprofit Development:

- ACT Global Technology Accelerator
- Apoyo Empresarial Peninsula de Cantera
- Casa Sin Fronteras
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Kingbird Innovation Center, UNE
- Proyecto Matria
- Voz Activa

### **Operations and Logistics:**

- Ausubo Ventures
- PRIMEX (Puerto Rico Manufacturing Extension)
- Puerto Rico District Export Council
- U.S. Export Assistance Center of San Juan

#### Office, Incubator, Laboratory, **Kitchen and Meeting Space:**

- Bioprocess Development & Training Complex
- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- ARODEC Inc.
- Cámara de Comercio de Puerto Rico
- Centro de Negocios y Desarrollo Económico
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Co.co.haus
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Engine-4 Co-Working Space
- Fab Lab Puerto Rico
- Founder Institute Piloto Labs
- Grameen Puerto Rico
- Incubadora De Microempresas Comunitarias Surcos
- Industry University Research Center Inc.
- Iniciativa Tecnológica Centro Oriental (INTECO)
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc
- Plloto 151
- Promo Caguas
- Proyecto Matria
- Proyecto P.E.C.E.S.
- Puerto Rico Techo Economic Corridor, Inc. (PRTEC)
- UPRM E-Ship Network
- Young Entrepreneurs Puerto Rico

#### **Product Development:**

- ACT Global TEchnology Accelerator
- APRODEC Inc.
- Centro de Negocios y Desarrollo Económico
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de
- Comunidades Sostenibles (AgroInnova)
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Diseñado en Puerto Rico
- Fab Lab Puerto Rico
- Incubadora de Microempresas Comunitarias Surcos
- Inversión Cultural
- Kingbird Innovation Center, UNE
- Oficina de Propiedad Intelectual y
- Transferencia de Tecnología de la UPR Mayagüez
- Pathways to Innovation PRIMEX (Puerto Rico Manufacturing Extension)
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc.
- U.S. Export Assistance Center of San Juan
- UPRM E-Ship Network

### **Regulatory Compliance:**

- Bioprocess Development & Training Complex
- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- Cámara de Comercio de Puerto Rico
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
  - Centro de Negocios y Desarrollo Económico
  - Centro para Puerto Rico, Fundación Sila María Calderón
  - Centro Unido de Detallistas
  - Centros Sor Isolina Ferré
  - Co.co.haus
  - Compañía de Comercio y Exportación de Puerto Rico
  - ConPRmetidos
  - Departamento de Desarrollo Económico, Municipio de Mayagüez
  - Incubadora de Microempresas Comunitarias Surcos
  - Instituto de Aeronáutica y Aeroespacial de Puerto Rico (AAIPR)
  - Instituto de COoperativismo de la Universidad de Puerto Rico
  - Inversión Cultural
  - Kingbird Innovation Center, UNE
  - Oficina de Propiedad Intelectual y
  - Transferencia de Tecnología de la UPR Mayagüez
  - PRIMEX (Puerto Rico Manufacturing Extension)
  - Programa de industrias Creativas
  - PR-SBTDC, San Germán
  - Puerto Rico Techo Economic Corridor, Inc. (PRTEC)
  - U.S. Export Assistance Center of San Juan
  - U.S. Small Business Administration
  - UPRM E-Ship Network

### Public Policy and Government Relations:

- Apoyo Empresarial Península de Cantera
- APRODEC Inc.
- Brands of
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- ConPRmetidos
- Corporación Juvenil para el Desarrollo de Comunidades
- Sostenibles (AgroInnova)
- Departamento de Desarrollo Económico y Comercio (DDEC)
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Fundación Lo de Aquí Primero
- Grupo Guayacán
- H3 Tech Conference
- Industry University Research Center Inc. (INDUNIV)
- Iniciativa Tecnológica Centro Oriental (INTECO)
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc. (OPDH)
- Promo Caguas
- Programa de Industrias Creativas
- Proyecto Matria
- PR-SBTDC, San Germán
- Puerto Rico Minority Supplier Development Council (PRMSDC)
- Puerto Rico Techo Economic Corridor, Inc. (PRTEC)
- Startups of Puerto Rico
- U.S. Small Business Administration

### Selling to the Government and Large Corporations:

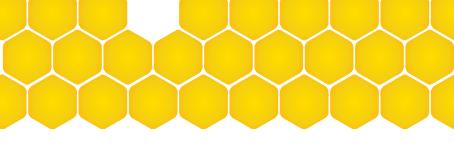
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- PR-SBTDC, San Germán
- Puerto Rico District Export Council
- Puerto Rico Minority Supplier Development Council (PRMSDC)
- U.S. Export Assistance Center of San Juan
- U.S. Small Business Administration



- Apoyo Empresarial Península de Cantera
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Co.co.haus
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Inversión Cultural
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)

### Starting a Business:

- Biprocess Development & Training Complex (BDTC)
- ACT Global Technology Accelarator
- Apoyo Empresarial Peninsula de Cantera
- APRODEC, Inc.
- Brands of
- Cámara de Comercio de Puerto Rico
- Casa Sin Fronteras
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Compañía de Comercio y Exportación de Puerto Rico
- ConPRmetidos
- Consumer Credit Counseling Services of Puerto Rico, Inc.
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Empresarios con Pablo Tirado
- Entrepreneurs Organization PR
- Fundación Lo de Aquí Primero



- Gramen Puerto Rico
- H3 Tech Conference
- Incubadora de Microempresas Comunitarias Surcos
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Instituto Empresarial para la Mujer
- Inversión Cultural
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc.
- PathStone Enterprise Center
- Pathways to Innovation
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- PR-SBTDC, Ponce
- PR-SBTDC, San Germán
- PR-SBTDC, San Juan
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- Startup Weekend PR
- Startups of Puerto Rico
- U.S. Small Business Administration
- UPRM E-Ship Network
- Young Entrepreneurs Puerto Rico

#### Training:

- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- APRODEC Inc.
- Ausubo Ventures
- Centro de Microempresas y Tecnologías Agrícolas Sustentables Yauco (CMTAS)
- Centro de Negocios y Desarrollo Económico
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Emprendedores
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- ConPRmetidos
- Consumer Credit Counseling Services of Puerto Rico, Inc.
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Desarrollo Económico,
- Municipio de Mayagüez
- Fab Lab Puerto Rico
- Fundación lo de Aquí Primero
- Grameen Puerto Rico
- Incubadora de Microempresas Comunitarias Surcos
- Interamerican University of Puerto Rico
- Instituto Empresarial para la Mujer

- Inversión Cultural
- Kingbird Innovation Center, UNE
- Oficina para la Promoción y el Desarrollo Humano, Inc. (OPDH)
- PathStone Enterprise Center
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- Proyecto P.E.C.E.S.
- PR-SBTDC, San Germán
- Puerto Rico District Export Council
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- U.S. Export Assistance Center of San Juan
- U.S. Small Business Administration
- UPRm E-Ship Network

**Economic and Site Development:** 

- Apoyo Empresarial Península de Cantera
- Banco de Desarrollo Económico para Puerto Rico
- Bioprocess Development & Training Complex
- Centro de Acción Urbana, Comunitaria y Empresarial de Río Piedras
- Centro Empresarial para la Mujer en la Agricultura
- Centro para Puerto Rico, Fundación Sila María Calderón
- Centro Unido de Detallistas
- Centros Sor Isolina Ferré
- Co.co.haus
- Compañía de Comercio y Exportación de Puerto Rico
- Corporación Juvenil para el Desarrollo de Comunidades Sostenibles (AgroInnova)
- Departamento de Agricultura de Puerto Rico
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Fundación Lo de Aquí Primero
- Instituto de Aeronáutica y Aeroespacial de Puerto Rico (AAIPR)
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- Kingbird Innovation Center, UNE
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
- PR-SBTDC Ponce
- PR-SBTDC, San Germán
- Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
- U.S. Export Assistance Center of San Juan



- ACT Global Technology Accelerator
- Apoyo Empresarial Península de Cantera
- Cámara de Comercio de Puerto Rico
- Centro de Negocios y Desarrollo Económico
- Centro Unido de Detallistas
- Centro Sor Isolina Ferré
- Codetrotters
- Departamento de Desarrollo Económico, Municipio de Mayagüez
- Founder Institute Piloto Labs
- Incubadora de Microempresas
  Comunitarias Surcos
- Instituto de Cooperativismo de la Universidad de Puerto Rico
- PathStone Enterprise Center
- PRIMEX (Puerto Rico Manufacturing Extension)
- Promo Caguas
  - PR-SBTDC, Ponce
  - PR-SBTDC, San Germán
  - Puerto RIco Minority Supplier
  - Development Council
  - Puerto Rico Techno Economic Corridor, Inc. (PRTEC)
  - UPRM E-Ship Network

## How to get involved

If you're an entrepreneur who needs connections contact info@colmena66.com

If you want to join our Resource Network contact carolina@colmena66.com

If you want your event featured in our calendar contact desiree@colmena66.com

Want more info? Call 787-525-4111

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